

Sales Associate – Boulder, CO

Choice Ticketing Systems is a privately held software company that is a premier provider of ticketing solutions to performing arts, higher education and entertainment venues in North America. Its new CRM, cloud-based solution offers its clients an integrated 360 degree view of each patron's interaction with the organization.

Located in the amazing town of Boulder, Colorado, Choice offers a dynamic work environment with increasingly levels of responsibility based on an individual's level of accomplishment.

Please contact us if this sounds like the kind of place you would like to be. We would like to talk with you!

RESPONSIBILITIES

- Initial Lead Follow-up
- Create Sales Analytics Reports, including Top 10 Report, Pipeline and Win/Loss Report
- Prepare RFP Responses
- Maintain CRM database
- Manage trade show calendar
- Respond to daily requests from Sales Management

REQUIREMENTS

- Passionate about Sales
- 3 to 5 years experience in performing arts organizations
- Familiarity with CRM applications, like Salesforce and SugarCRM
- Outstanding communication skills, both written and oral
- Ability to work in a self-directed environment

HOW TO APPLY

- Send your resume to Careers@choiceticketing.com
- Please put the position in the subject line
- In your email, let us know what gets you excited about the company you are working for and why you think you would be a great addition to the Choice Team

THANKS!